## <u>Ceylon Tobacco Company PLC</u> Summary of Performance for the 6 months ended 30th June 2011

The positive business environment especially in the North and East, significant increase in tourism (arrivals) and productivity measures has contributed to the company posting a half year Profit After Tax of Rs.2.6bn growing by Rs.0.9bn vs. last year. Concurrently CTC's contribution to government revenues was up by Rs.4.6 billion over last year and stood at Rs.28.8bn.

This strong performance was supported by the law enforcement agencies which continued to make commendable efforts in minimising the growth of unauthorised/illicit products entering the market. A total of 235 raids were conducted in the first six months of 2011, resulting in confiscation of 30mn illegal sticks with a market value of Rs480mn.

The flagship CSR initiative, the Sustainable Agricultural Development Programme (SADP) continues to progress. The total number of families in the program has now grown to 9,864 in 12 districts. To-date 3,843 families have completed the programme which will help them reach a measure of economic self sufficiency.

## **Dividends**

The Directors recommend a Second interim dividend of Rs.9.70 per share which will be paid on the 16<sup>th</sup> of August 2011.

Ceylon	Tobacco	Company PLC
	Balance	Sheet

	Gro	up	Com	pany	Group	Company
	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Audited
	as at	as at				
	Jun-11	Jun-10	Jun-11	Jun-10	31.12.2010	31.12.2010
	Rs. Mn	Rs. Mn				
Non-current assets						
Property, Plant and Equipment	1,507	1,443	1,507	1,443	1,565	1,565
Intangible assets	9	17	9	17	12	12
Investments in subsidiaries	-	-	1	1		1
Receivables	193	192	193	192	178	178
Total non-current assets	1,709	1,652	1,709	1,652	1,755	1,756
	,	,	,	,	,	-
Inventories	2,068	1,804	2,068	1,804	2,562	2,562
Trade & other receivables	1,146	962	1,148	964	1,335	1,336
Cash and cash equivalents	9,313	6,975	9,312	6,974	6,633	6,633
Total current assets	12,527	9,740	12,528	9,741	10,530	10,531
	,	5,1.10	12,020	2,1	10,000	-
Total assets	14,236	11,392	14,238	11,393	12,285	12,287
Equity and liabilities						
Equity	4 070	1,873	4.070	4.070	4.070	4.070
Stated capital (187.3Mn Ordinary Shares)	1,873	,	1,873	1,873	1,873	1,873
Reserves	15	15	15	15	15	15
Retained earnings	2,260	1,539	2,262	1,541	1,766	1,768
Total capital and reserves	4,148	3,427	4,150	3,429	3,654	3,656
Non-current liabilities						
Provision for employee benefits	4	5	4	5	4	4
Deferred taxation	200	130	200	130	200	200
Total non-current liabilities	204	136	204	136	204	204
Current Liabilities						
Trade & other payables	6,880	5,817	6,880	5,817	5,414	5,414
Current taxation	2,644	1,968	2,644	1,968	1,870	1,870
Dividend payable	2,044	1,900	2,044	1,900	1,870	1,077
Unclaimed dividends	- 57	- 45	- 57	45	1,077 58	1,077 58
Bank overdraft	303		303		8	8
Total current liabilities	9,883	7,829	9,883	7,829	8,427	8,427
Total Carrent Havinties	3,003	7,029	3,003	7,029	0,721	0,421
Total liabilities	10,088	7,965	10,088	7,965	8,631	8,631
Total equity and liabilities	14,236	11,392	14,238	11,393	12,285	12,287
Net Asset Value Per share -(Rs.)	22.15	18.30	22.16	18.31	19.51	19.52

Market Value of Shares		
Price Movement for the quarter	Jun-11	Jun-10
- Highest Price - Rs. Cts.	389.00	335.00
- Lowest Price - Rs. Cts.	352.00	249.00
- Last traded Price - Rs. Cts.	354.00	302.75

The Income Statement, Balance Sheet and Cash flow Statement as at 30th June 2011 are drawn up from the unaudited accounts of the Company and its Subsidiaries, in accordance with the accounting policies in the Annual Report for the year ended 31st December 2010. They provide the information required by the Colombo Stock Exchange.

Signed on behalf of the Board,

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James Yamanaka Managing Director & CEO Atif Hasan
Finance Director

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				obacco Compan	y PLC						
		9	Group				Comp	any		Group	Company
		Unaudited Quarter End	Unaudited 6 Months to	Unaudited 6 months to	Variance	Unaudited Quarter End	Unaudited Quarter End	Unaudited 6 Months to	Unaudited 6 months to	Audited year ended	Audited year ended
	Jun-11 Rs.Mn	Jun-10 Rs.Mn	Jun-11 Rs.Mn	Jun-10 Rs.Mn	Rs.Mn	Jun-11 Rs.Mn	Jun-10 Rs.Mn	Jun-11 Rs.Mn	Jun-10 Rs.Mn	31.12.10 Rs.Mn	31.12.10 Rs.Mn
Gross Revenue	19,081	16,300	37,143	30,772	6,371	19,081	16,300	37,143	30,772	63,524	63,524
Government Levies								-			
Excise	12,610	10,855	24,549	20,453	4,097	12,610	10,855	24,549	20,453	42,102	42,102
VAT	2,114	1,752	4,111	3,301	810	2,114	1,752	4,111	3,301	6,813	6,813
TT	-	-	-	-	0	-	-	-	-	0	0
SRL	-	162	-	306	(306)	-	162	-	306	559	559
NBL	96	113	188	214	(26)	96	113	188	214	427	427
	14,821	12,882	28,848	24,273	4,575	14,821	12,882	28,848	24,273	49,902	49,902
Net Revenue	4,260	3,418	8,295	6,499	1,796	4,260	3,418	8,295	6,499	13,622	13,622
Other operating income	4	-	32	-	32	4	-	32		36	36
Raw material used	(603)	(599)	(1,167)	(1,165)	(3)	(603)	(599)	(1,167)	(1,165)	(2,279)	(2,279)
Employee benefits expense	(298)	(358)	(491)	(594)	102	(298)	(358)	(491)	(594)	(1,030)	
Depreciation & amortisation expenses	(49)	(50)	(97)	(100)	3	(49)	(50)	(97)	(100)	(197)	(197)
Other operating expenses	(318)			(1,758)	(502)	(318)				(2,214)	(2,214)
Net interest income	84		151	106	45	84	61	151	106	260	260
Profit before income tax	3,080	1,907	4,462	2,989	1,473	3,080	1,907	4,462	2,989	8,197	8,197
Income tax expense	1,261	791	1,829	1,235	594	1,261	791	1,829	1,235	3,100	3,100
Profit after tax	1,819	1,116	2,633	1,754	879	1,819	1,116	2,633	1,754	5,097	5,097
Earnings Per Share	9.71	5.96	14.06	9.36		9.71	5.96	14.06	9.36	27.21	27.21

GROUP	Share	Capital	Retained	
	Capital	Reserves	Profit	Total
Balance as at 1st January 2010	1,873	15	1,471	3,359
Profit after tax	-	-	1,754	1,754
2009 Final dividend			(1068)	(1068)
2010 1st interim dividend			(618)	(618)
Balance as at 30th June 2010	1,873	15	- 1,539	3,427
Balance as at 1st January 2011	1,873	15	1,766	3,654
Profit after tax			2,633	2,633
2010 Final dividend			(1352)	(1352)
2011 1st interim dividend			(787)	(787)
Balance as at 30th June 2011	1,873	15	- 2,260	4,148

COMPANY	Share	Capital	Retained	
	Capital	Reserves	Profit	Total
Balance as at 1st January 2010	1,873	15	1,473	3,361
Profit after tax			1,754	1,754
2009 Final dividend			(1068)	(1068)
2010 1st interim dividend			(618)	(618)
Balance as at 30th June 2010	1,873	15	- 1,541	3,429
Balance as at 1st January 2011	1,873	15	1,768	3,656
Profit after tax			2,633	2,633
2010 Final dividend			(1352)	(1352)
2011 1st interim dividend			(787)	(787)
Balance as at 30th June 2011	1,873	15	2,262	4,150

The information for the six months to 30th June 2011 is presented in the same format used for the year ended 31st December 2010. Information published for the six months to 30th June 2010 has been reclassified to conform with the current presentation where applicable.

## Ceylon Tobacco Company PLC Cash flow Statement

A. Cash Flows from Operating Activities Cash Generated from Operations (refer B)
Interest paid Income taxes paid Gratuity paid
Net Cash Inflow/(Outflow) from Operating Activities
Cash Flows from Investing Activities Purchase of Property, Plant & Equipment Proceeds from sale of Property, Plant /Equip Interest received
Net Cash from Investing Activities
Net Cash Inflow/(Outflow) before Financing
Cash Flows from Financing Activities Dividends paid
Net Cash Inflow/(Outflow) from Financing Activities
Net Increase/(Decrease) in Cash & Cash equivalents
Cash & Cash Equivalents at the beginning of year
Cash & Cash Equivalents at the end of the period
A. Analysis of Cash & Cash Equivalents at the end of the period Cash and cash equivalents Bank Overdrafts

Gr	oup	Com	pany	Group
Unaudited 6 months to Jun-11 Rs. Mn	Unaudited 6 months to Jun-10 <u>Rs. Mn</u>	Unaudited 6 months to Jun-11 Rs. Mn	Unaudited 6 months to Jun-10 Rs. Mn	Audited Year ended 31.12.10 Rs. Mn
6,541	4,389	6,541	4,389	8,016
(1) (1,056) -	(3) (579) -	(1) (1,056) -	(3) (579) -	(4) (2,473) (1)
5,485	3,807	5,485	3,807	5,538
(36)	(8)	(36) -	(8) - 109	(224) 3
152	109	152	109	267
116	101	116	101	45
5,601	3,908	5,601	3,908	5,583
(3,216)	(2,679)	(3,216)	(2,679)	(4,703)
(3,216)	(2,679)	(3,216)	(2,679)	(4,703)
2,385	1,229	2,384	1,229	880
6,626	5,745	6,625	5,745	5,745
9,010	6,975	9,009	6,974	6,626
9,313	7,058	9,312	7,057	6,633
(303) 9,010	(83) 6,975	(303) 9,009	(83) 6,974	6,626

B. Cash Generated from Operations
Profit before tax
Depreciation
Interest income
Interest expense
Property, Plant & Equipment and Intangible assets write off
Provision for obsolete inventories and doubtful debts
Profit on disposal of Property, Plant & Equipment
Operating Profit before Working Capital changes
(Increase)/Decrease in Inventories
(Increase)/Decrease in Debtors
Increase/(Decrease) in Creditors

Gr	oup	Com	pany	Group
Unaudited 6 months to Jun-11 <u>Rs. Mn</u>	Unaudited 6 months to Jun-10 <u>Rs. Mn</u>	Unaudited 6 months to Jun-11 <u>Rs. Mn</u>	Unaudited 6 months to Jun-10 <u>Rs. Mn</u>	Audited Year ended 31.12.10 <u>Rs. Mn</u>
4,462 97 (152) 1	2,989 100 (109) 3	4,462 97 (152) 1	2,989 100 (109) 3	8,197 197 (264) 4 2 14 (2)
4,408	2,982	4,408	2,982	8,148
494	521	494	521	(243)
174	(31)	174	(31)	(400)
1,466	917	1,466	917	511
6,541	4,389	6,541	4,389	8,016

	Ceylon Tobacco Company PL						
Note 1	Notes to the Financial Statemen	nts					
NOLE I	There has been no material change in the nature of the contingent	liabilities since 31st Dece	mber 2010				
	The following the first of the following of the containing of the						
Note 2							
Note 3	Except for the declaration of the second interim dividend of Rs.9.7 approximately Rs.182 million) declared on the 28th of July 2011 a material events occuring after the balance sheet date as at 30th J financial statements.	nd payable on the 6th of A	ugust 2011,	there are no ot	her		
NOLE 3							
Comput	ation of % of Public Shareholding				30-Jun-11	31-Mar-11	31-Dec-10
					No of Shares	No of Shares	No of Share
Parent (	Company				157,590,931	157,590,931	157,590,93
5	British American Tobacco Holdings (SL) BV				157,590,931	157,590,931	157,590,931
	• ,				-		
Directo	rs shareholding (including spouses & children)						
	Mr. J D Bandaranayake				178,335	178,335	178,33
	Mr.V P Malalasekera				7,564	7,564	7,564
	Mr.S C Ratnayake				644	644	64
	Mr. J H Yamanaka (MD & CEO)				186,543	186,543	186,543
					100,040	100,040	100,040
	Parent Company				157,590,931	157,590,931	157,590,93
	Subsidiaries or Associate Companies of Parent				-	-	-
	Subsidiaries or Associate Companies				-	-	-
	10% or more holding						-
	Directors shareholding (including spouses & children)				186,543	186,543	186,543
	Public Holding				29,546,277 187,323,751	29,546,277 187,323,751	29,546,27
					107,020,701	107,020,701	107,020,70
	Public Holding as a % of Issued Share Capital				15.77%	15.77%	15.779
Note 4	act above halders	30-Jun-	14	31-Ma	44	31-De	. 40
zu iarye	est shareholders	30-Juli-		3 1-1416	11-11	31-00	;C-10
	Name Rritish American Tohacco Holdings/Sri Lanka\ RV	157,590,931	84.13	157,590,931	84.13	157,590,931	84.1
	British American Tobacco Holdings(Sri Lanka) BV FTR Holdings SA	15,585,910	8.32	15,585,910	8.32	15,585,910	8.3
	Pershing LLL SA Averbach Grauson & Co.	1,470,100	0.32 0.78	1,648,900	0.88	1,549,600	0.3
	Belmont Agents Limited	900,000	0.78	900,000	0.48	900,000	0.4
	Aviva NDB Insurance PLC A/c No.7	616,000	0.48	510,400	0.40	402,100	0.4
	Sri Lanka Insurance Corporation Ltd- General Fund	500,000	0.27	510,400	0.00	402,100	0.0
	Mr Yonmerrannage Simon Hewage Indra Kumar Silva	362,200	0.19	362,200	0.00	362,200	0.0
	Pan Asia Banking Corporation/Mr C.N.Rajamoney	340,300	0.18	405,300	0.22	405,300	0.2
	Mrs Jasbinderjit Kaur Piara Singh	290,600	0.16	290,600	0.16	290,600	0.1
	RBC Dexia Investor Services Bank S.AVontobel Fund	277,700	0.10	277,600	0.10	285,800	0.1
	Miss Neesha Harnam	272,300	0.15	272,300	0.15	272,300	0.1
	Harnam Holdings SDN BHD	203,900	0.13	203,900	0.13	203,900	0.1
	HSBC INTL NOM Ltd - SSBT	195,600	0.10	195,600	0.10	195,600	0.1
	Mr. Duleep Fairlie George Dalpethado	185,976	0.10	150,376	0.08	150,376	0.0
	Aviva NDB Insurance PLC A/c No.3	152,900	0.08	152,900	0.08	152,900	0.0
	DFCC Bank A/C NO.1	150,967	0.08	150,967	0.08	150,967	0.0
	COCO Lanka PLC	150,000	0.08	150,000	0.08	150,000	0.0
	HSBC INTL NOM Ltd. LIBS AC. Singapore	150,000	0.00	150,000	0.00	150,000	0.0

150,000

149,400

144,244

179,689,028

7,634,723 187,323,751

0.08

0.08

0.08

95.92

4.08 100.00

150,000

144,244

179,142,128

8,181,623 187,323,751

150,000

144,244

178,942,728

8,381,023 187,323,751

0.08

0.00

0.08

95.63

4.37 100.00

0.08

0.00

0.08

95.53

4.47 100.00

HSBC INTL NOM Ltd - UBS AG - Singapore

Mr Jayampathi Divale Bandaranayake

J B Cocoshell (Pvt) Ltd

Sub Total

Others Total Shares